



Performance During Q3 : FY17-18

*** ENABLING THE STAR TO SHINE ***

Progress under Divergent Accounts

- The total slippages during the quarter increased by Rs 18,329 crore of which Rs.13,645 crore was due to accounts downgraded by RBI.
- **SBLC – OTHER BANKS :**
 - ❖ Of the Rs.14,057 crore downgraded by RBI as on 31.03.2017, Rs.9,405 crore represents SBLCs issued by other Banks. The outstanding in accounts identified by RBI as NPA stands at Rs.13,645 Crore as on 31.12.2017 of which Rs.9,398 Crore represents our lending against SBLCs issued by other Banks.
 - ❖ We have already recovered Rs.4,751 crore to date and expecting to recover the remaining during Q4 2018 once the notice period is over.
- **OTHERS**
 - Some of the non SBLC accounts are expected to achieve DCCO during the current month resulting in their upgradation.
 - In none of the accounts, we are leaders, we acted as per JLF decision. But we will initiate NCLT proceedings and recover/upgrade at the earliest.

- Some accounts under NCLT where we have already provided 100%, are going to be resolved during this quarter leading to write back of provision.
- Our Provision coverage ratio is 64.14% (excluding loan accounts backed by SBLCs of other Banks).
- Most of the big assets under NCLT expected to be resolved in Q1 2019, resulting in write back in such accounts.

POSITION OF ASSET GROWTH AND DIVERSIFICATION

- During Q3 we have sold assets to others under IBPC resulting in reduction in the topline advances by Rs.8312 crore which will come back during this quarter.
- Our RAM has increased from 47.53% to 51.68% year on year, as per our focus on rebalancing asset growth.

PERFORMANCE AT A GLANCE

Q3 FY18		
Parameter	Rs. Crore	Y-o-Y (%) Growth
Business	905,541	-2.59
Total Deposits	526,003	-3.06
Gross Advances	379,538	-1.94
CASA Deposits	165,621	-2.80
Priority Sector Advances	113,611	3.64
MSME Advances	53,141	12.30
Retail Advances	45,317	20.23
Net Profit	-2,341	

Ratios for Q3 FY18

Parameter	(In %)
Gross NPA	16.93% (13.22% in Mar 17 and 13.38 % in Dec 16)
Net NPA	10.29% (6.90% in Mar 17 and 7.09 % in Dec 16)
Provision Coverage Ratio	56.96% (61.47% in Mar 17 and 58.71 % in Dec 16)
Total Stressed Assets Ratio (GNPA+STD Restructured/Gross Adv. X 100)	19.73% (16.12% in Mar 17 and 16.69 % in Dec 16)

Business (Q-o-Q)-Sequential

(₹.in Crores)

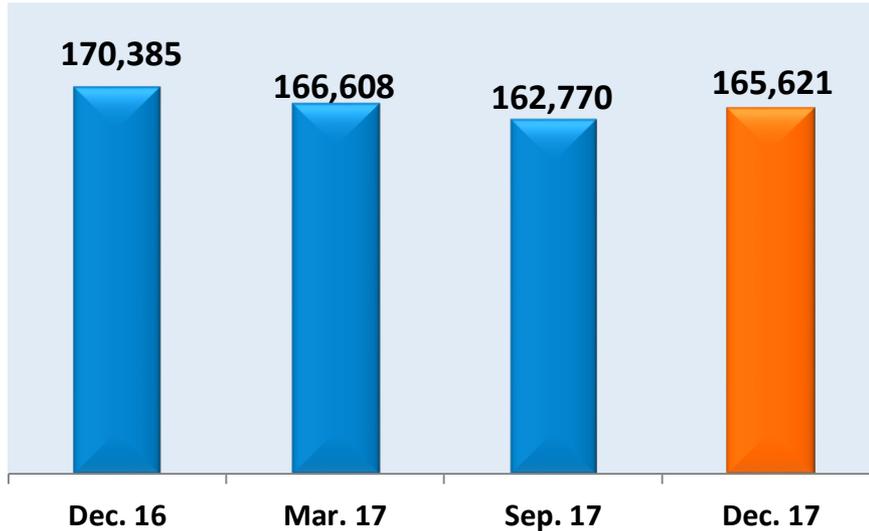
Business Mix (Deposits + Advances)	Dec 16	Mar 17	June 17	Sep17	Dec 17	Variation (%) over Dec 16 Sep 17	
Global Business	929,656	933,820	934,796	934,403	905,541	-2.59	-3.09
Domestic	701,766	709,183	706,833	700,902	694,636	-1.02	-0.89
Foreign	227,890	224,637	227,963	233,501	210,905	-7.45	-9.68
Global Deposits	542,628	540,032	543,734	543,716	526,003	-3.06	-3.26
Domestic	425,625	423,457	425,263	422,718	413,966	-2.74	-2.07
Foreign	117,003	116,575	118,471	120,998	112,037	-4.24	-7.41
Global Advances (Gross)	387,028	393,788	391,062	390,687	379,538	-1.94	-2.85
Domestic	276,141	285,725	281,570	278,185	*280,670	1.64	0.89
Foreign	110,887	108,063	109,492	112,502	98,868	-10.84	-12.12

*reduced by Rs 6,962 crores due to IBPC.

- The de-growth in total business level has been as a result of conscious decision of the Bank for Consolidation, Cleansing of books and for Conservation of Capital.

CASA - Domestic

(₹. in Crores)

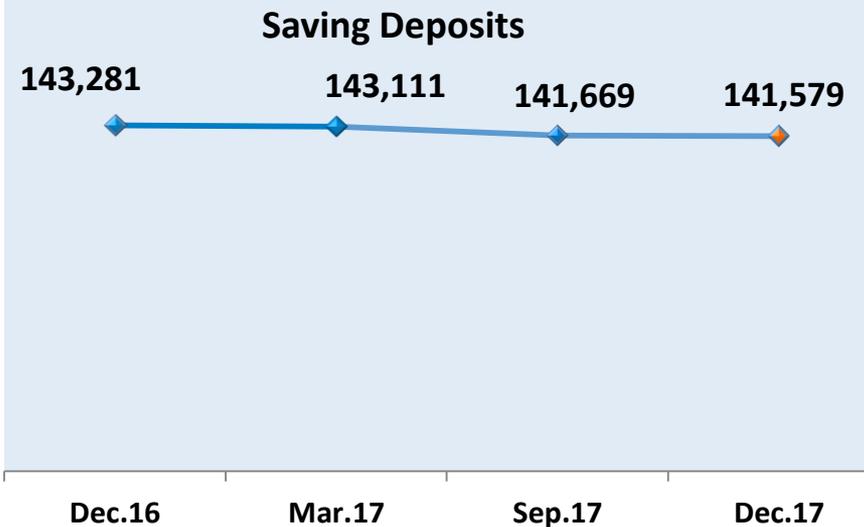
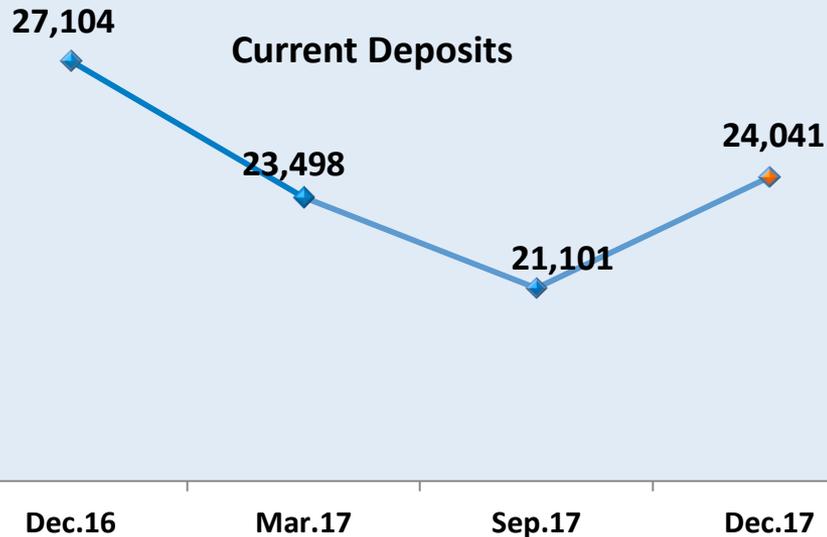


CASA Ratio:40.36 %

CASA
Q-o-Q Growth:1.75%

Current Deposit
Q-o-Q Growth:13.93%

Savings Deposit
Q-O-Q Growth: -0.06%



Key Sectors – Domestic Credit

(₹ in Crores)

Industry	Dec16	Mar 17	June 17	Sep 17	Dec17	Y-O-Y Growth %	% to Domestic Credit	
							Dec 16	Dec. 17
Agriculture*	46,232	47,010	47,327	47,535	46,593	0.78	16.74	16.60
MSME (Priority & Non- Priority)	47,321	51,086	50,277	52,606	53,141	12.30	17.14	18.93
Retail	37,693	40,098	41,414	42,869	45,317	20.23	13.65	16.15
RAM	131,246	138,194	139,018	143,010	145,051	10.52	47.53	51.68
Corporate & Others	144,895	147,531	142,552	135,175	135,619	-6.40	52.47	48.32
Total	276,141	285,725	281,570	278,185	280,670	1.64	100.00	100.00

*Excluding RIDF

(₹ in Crores)

Particulars	Dec16	Mar 17	June 17	Sep 17	Dec17	Y-O-Y Growth %	%age to Retail Credit	
							Dec. 16	Dec. 17
Home	21,050	22,248	23,213	23,878	24,897	18.28	55.85	54.94
Mortgage	5,130	5,617	5,903	6,291	6,840	33.33	13.61	15.09
Auto	3,255	3,495	3,648	3,875	4,203	29.12	8.64	9.27
Education	3,148	3,121	3,129	3,187	3,398	7.94	8.35	7.50
Personal	1,171	1,252	1,319	1,385	1,480	26.39	3.11	3.27
Others	3,939	4,365	4,202	4,253	4,499	14.22	10.45	9.93
Total	37,693	40,098	41,414	42,869	45,317	20.23	100.00	100.00

Priority Sector Advances

Industry	Dec 16	Mar. 17	Jun 17	Sep 17	Dec 17	Y-O-Y Growth %	% to ANBC
Agriculture*	54,537	54,303	54,542	53,387	51,266	-6.00	18.34
Out of which , S&MF	23,873	23,726	24,167	24,034	23,904	0.13	8.55
MSME	39,747	42,768	42,466	44,088	44,942	13.07	
Out of which , Micro	18,624	18,964	18,908	20,905	21,834	17.24	7.81
Housing Loan	10,966	11,584	12,256	12,660	12,999	18.54	
Educational Loan	3,219	3,188	3,199	3,368	3,280	1.89	
Others	1,156	1,185	1,172	1,074	1,124	-2.77	
Total Priority Sector Advances \$	1,09,625	1,13,027	1,13,635	1,14,577	1,13,611	3.64	40.65

* Growth in Agriculture excluding RIDF & IBPC is 8.04% on Y-o-Y basis. Including RIDF & IBPC it is -6.00% due to repayment of RIDF fund & reduction in IBPC borrowing over Dec 2016.

\$ Out of Priority Sector RIDF amount is Rs.6,971cr (out of which, NABARD-Rs. 4,673cr, SIDBI-Rs.1,281cr and NHB-Rs.1,017 cr) Net IBPC Agriculture amount is Rs.650 crore (out of which IBPC SF & MF-Rs.426 crore)

• ANBC Rs.279,472Crore as of 31.12.2017

Domestic Credit – Industry-wise

Particulars	Dec 16	Mar 17	June 17	Sep 17	Dec 17	Y-O-Y Growth %	% to Domestic Advances
Infrastructure	46,579	45,975	45,842	46,040	45,135	-3.10	16.08
Basic Metal & Metal products	13,953	14,414	14,134	14,259	16,168	15.87	5.76
Textiles	9,726	9,952	9,771	9,850	9,588	-1.42	3.42
Gems & Jewellery	5,846	5,845	5,705	5,973	5,611	-4.02	2.00
Chemicals & Chemical products	5,795	5,455	5,528	5,509	5,632	-2.81	2.01
Vehicles, vehicle parts & Transport equipment	3,260	3,161	3,228	3,020	3,038	-6.81	1.08
Rubber, Plastic & their products	2,148	2,323	2,155	2,256	2,118	-1.40	0.75
Construction	1,647	1,123	1,111	1,155	1,327	-19.43	0.47
Other Industries	26,488	27,834	28,376	24,674	26,908	1.59	9.59
Total	115,442	116,083	115,850	112,736	115,525	0.07	41.16

Advances - Infrastructure Sectors

(₹. in Crores)

Particulars	Dec. 16	Mar. 17	June 17	Sep. 17	Dec. 17	Y-O-Y (%)
Power	32,275	30,206	30,741	30,395	28,800	-10.77
<i>a) SEBs*</i>	14,030	9,800	12,003	11,693	11,415	-18.64
<i>b) Others</i>	18,245	20,406	18,738	18,702	17,385	-4.71
Roads and Ports	11,300	11,360	10,354	10,369	11,035	-2.35
Telecom #	886	866	656	653	653	-26.30
Other Infrastructure	4,355	4,729	4,699	5,817	5,841	34.12
Total	48,816	47,161	46,450	47,234	46,329	-5.09

*O/S in Distribution Companies & SEB also includes outstanding in Bonds Rs.1,194 crore as on 31.12.2017.

O/S under Telecom excludes the outstanding under Telecom Services with outstanding of Rs.3,152 crores as on 31.12.2017.

Restructured Assets

Period	Domestic	Foreign	Global
Up to March,2014	15,277	978	16,255
FY 2014-15	6,925	423	7,348
FY 2015-16	1,516	-	1,516
FY 2016-17 (Q1)	225	-	225
FY 2016-17 (Q2)	76	-	76
FY 2016-17 (Q3)	191	-	191
FY 2016-17 (Q4)	730	-	730
FY 2017-18 (Q1)	78	-	78
FY 2017-18 (Q2)	19	-	19
FY 2017-18 (Q3)	367	-	367
TOTAL RESTRUCTURED PORTFOLIO	25,404	1,401	26,805
<i>Of Which a) Standard</i>	<i>10,514</i>	<i>119</i>	<i>10,633</i>
<i>b) NPA</i>	<i>14,890</i>	<i>1,282</i>	<i>16,172</i>

Standard Restructured Advances - Sequential

(₹. in Crores)

Item	Dec. 16	Mar. 17	June 17	Sep. 17	Dec. 17
CDR Restructuring	1,574	1,244	893	870	480
Domestic	1,381	1,061	817	793	428
Foreign	193	183	76	77	52
Other Restructuring	11,235	10,204	10,786	10,949	10,153
Domestic	10,995	10,128	10,550	10,711	10,086
Foreign	240	76	236	238	67
Total	12,809 (3.31%)	11,448 (2.91%)	11,679 (2.99%)	11,819 (3.03%)	10,633 (2.80%)
Domestic	12,376	11,189	11,367	11,504	10,514
Foreign	433	259	312	315	119

Figures in () represents % to Gross Advances

Sector wise breakup of Standard Restructured Advances (Domestic)- 31.12.2017

Sector	Dec-16	Dec-17
INFRA	5,633	4,426
INFRA-POWER	4,413	3,783
INFRA-TELECOM	429	53
INFRA-ROADS & PORTS	618	417
INFRA-OTHER CONSTRUCTION	173	173
AVIATION	2,203	40
TEXTILES	336	316
ENGG	145	371
SUGAR	435	291
PHARMA	387	0
STEEL	258	4
CEMENT	247	110
EDUCATION	95	134
SERVICES	54	181
HOTELS	119	219
OTHER METAL	142	78
PAPER	58	177
FOOD PROCESSING	64	2
AGRICULTURE	78	27
RUBBER & PLASTIC	26	26
AUTOMOBILES	45	50
CHEMICALS	15	104
CERAMICS	45	0
SERVICE-TRANSPORT RELATED	20	0
CRE	26	14
OTHERS	1,945	3,944
Total	12,376	10,514

Movement in Restructured Portfolio as on 31.12.2017 (Domestic)

Restructured Portfolio	FY 2016-17 (Q3)			FY 2016-17 (Q4)			FY 2017-18 (Q3)		
	STD	NPA	TOTAL	STD	NPA	TOTAL	STD	NPA	TOTAL
Restructured as at April 1	11,571	15,486	27,057	12,376	15,163	27,539	11,504	14,281	25,785
Fresh Restructuring during the quarter	674	19	693	49	28	77	363	-	363
Accounts slipped during the quarter	-119	119	-	-670	670	0	-1,405	1,405	-
Closed during FY**	196	182	378	382	71	454	66	665	731
Change in outstanding	-33	200	167	-1,699	979	-720	28	-41	-13
Upgraded during the quarter	479	-479	-	1,514	-1,514	0	90	-90	-
Restructured as at Dec. 31	12,376	15,163	27,539	11,189	15,254	26,443	10,514	14,890	25,404

** Includes accounts Sold to ARC/ Total restructured dues paid off, Restructured loan facility paid off .i.e. only CC facility remains.

- Bank has approved flexible structuring in 20 projects under 5/25 Flexible Structuring Scheme. Flexible structuring has been implemented in 16 accounts with outstanding of **Rs.5,690** crores.
- Total number of SDR cases identified are 45 accounts. 39 accounts have been approved and 6 cases declined.
- Out of the approved cases, SDR has been implemented in 8 accounts (**Our Exposure Rs.2,494 Crores**) and is under implementation in 9 accounts. 1 account has been closed and the scheme has not been implemented in 21 accounts.
- S4A – Approved in 22 accounts with BOI exposure of Rs.3,948 crores and implemented in 8 accounts with exposure of Rs.1,067 Crores.

Asset Quality – Sequential (Global)

Item	Dec 16	Mar 17	June 17	Sep 17	Dec 17
Gross NPA	51,781	52,045	51,019	49,307	64,249
Net NPA	25,534	25,305	24,407	23,566	36,117
Gross NPA %	13.38	13.22	13.05	12.62	16.93
Net NPA %	7.09	6.90	6.70	6.47	10.29
Provision Coverage Ratio %	58.71	61.47	63.48	65.23	56.96

Movement of NPA –Global (Q-o-Q)

(₹. in Crores)

Item	Dec 2016 Q3	Mar 2017 Q4	June 2017 Q1	Sep 2017 Q2	Dec 2017 Q3
Opening Balance	52,262	51,781	52,045	51,019	49,307
Less :					
Recovery	898	1,597	1,360	528	1,178
Upgradation	1,510	1,071	1,379	538	165
Write Off	1,283	3,983	2,324	2,787	2,044
Total reduction	3,691	6,651	5,063	3,853	3,387
Add : Slippages	3,210	6,915	4,037	2,141	18,329
Closing Balance	51,781	52,045	51,019	49,307	64,249

Impact of Risk Assessment Report (RAR) 2017 of RBI

(₹. in Crores)

	Item	As on 30.09.17 (Q2)	As on 31.12.2017 (Q3)	
			Without RAR	With RAR
1	Slippages	2,141	4,684	18,329
2	Provision held	25,741	27,231	28,131
3	Gross NPA	49,307	50,604	64,249*
	Gross NPA %	12.62	13.33	16.93
4	Net NPA	23,566	23,373	36,117*
	Net NPA %	6.47	6.64	10.29
5	PCR	65.23	64.14**	56.96

*includes SBLC's issued by other Banks of Rs. 9,398 crores as on 31.12.2017 for which Bank is not required to make any provision during the quarter.

*from 01.01.2018 Bank has so far recovered an amount of Rs. 4,751 crores by invoking SBLC's of other Banks.

**Excluding NPA Accounts where SBLCs issued by other Banks.

Break up of Gross NPA

Particulars	Dec 16	Mar - 17	June-17	Sep 17	Dec 17	%age to Domestic Credit	
						Sep 17	Dec 17
Large Corporate	21,215	21,041	19,161	17,608	20,615	6.33	7.34
Mid Corporate	11,380	9,699	7,953	7,606	8,114	2.73	2.89
SME	7,096	6,686	8,563	8,391	8,463	3.02	3.02
AGRICULTURE	3,089	3,816	4,539	4,873	5,094	1.75	1.81
RETAIL	924	1,483	1,308	1,193	1,188	0.43	0.42
TOTAL (DOMESTIC)	43,704	42,725	41,524	39,671	43,474	14.26	15.49
Total (Overseas)	8,077	9,320	9,495	9,636	20,775	8.57	21.01
Total (Global)	51,781	52,045	51,019	49,307	64,249	12.62	16.93

Sector wise NPA

Domestic

(₹. in Crores)

Sector	Dec 16	Mar.17	Dec 17	% to Sectoral Advances		
				Dec 16	Mar 17	Dec 17
Agriculture	3,089	3,816	5,094	6.68	8.12	10.93
Industry	30,811	28,650	27,821	27.77	24.68	27.64
Services	8,879	8,775	9,371	10.93	10.85	10.64
Retail	924	1,484	1,188	2.45	3.55	2.62
Total	43,703	42,725	43,474	15.83	14.95	15.49

Overseas

(₹. in Crores)

Sector	Dec 16	Mar-17	Dec 17	% to Sectoral Advances		
				Dec 16	Mar 17	Dec 17
Trade	1,264	1,530	1,655	13.55	18.06	16.10
Manufacturing	2,380	2,350	2,534	33.49	39.80	42.89
Real Estate	308	292	287	17.92	17.04	16.50
Others	4,125	5,148	16,299	4.45	5.60	20.14
Total	8,077	9,320	20,775	7.28	4.69	21.01

WILFUL DEFAULTERS AND SUIT FILED ACCOUNTS



SUIT FILED & DECREED ACCOUNTS

	Number of Accounts	Amount	Of which Rs. 5 Crores & above		Recovery FY 2016-17	Recovery (Q1) FY 2017-18	Recovery (Q2) FY 2017-18	Recovery (Q3) FY 2017-18
			No. of Accounts	Amount				
SUIT FILED	4,887	22,018	448	21,199	404	290	173	177
DECREED	3,244	4,871	114	4,101	138	71	12	69
SARFAESI*	33,370	28,741	*12,038	27,805	1,454	758	781	385
NCLT	85	17,559			0	0	0	0
			* Above Rs.10 Lacs					

WILFUL DEFAULTERS /NCLT

Total No. of Cases		Suit Filed		FIR Filed		SARFAESI Action Initiated		NCLT	
Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
403	5,418	325	5,272	52	1,315	191	2,995	85	17,559

Investments (Domestic)

	Dec 16				Dec 17			
Particulars	AFS	HTM	HFT	TOTAL	AFS	HTM	HFT	Total
1. SLR Investments	58,641	79,804	0	138,445	36,563	79,365	158	116,086
Of Which:								
Government Securities	58,641	79,804	0	138,445	36,563	79,365	158	116,086
Other Approved Securities	0	0	0	0	0	0	0	0
M Duration	2.03	4.98	0	3.74	4.01	5.26	5.58	4.87
2. Non SLR Investments	10,569	2,815	0	13,384	14,220	1,933	345	16,498
M Duration	3.98	3.30	0	3.85	3.72	2.11	0	3.67
Total	69,210	82,619	0	151,829	50,783	81,298	503	132,584

Net Interest Income – Global (Quarter ended)

(₹. in Crores)

Particulars	Quarter ended					Variation (%) over	
	Dec 16	Mar 17	June 17	Sep 17	Dec 17	Dec 16	Sep 17
Interest Income	9,825	10,582	9,496	9,894	9,335	-4.99	-5.65
a. From Advances	6,758	6,764	6,349	6,696	6,331	-6.32	-5.45
b. From Investments	2,338	2,482	2,208	2,240	2,290	-2.05	2.23
c. From Money Market Operations & Others	729	1,336	939	958	714	-2.06	-25.47
Interest Expended	6,962	7,113	6,963	6,986	6,834	-1.84	-2.18
a. On Deposits	6,143	6,295	6,252	6,227	5,918	-3.66	-4.96
b. On Borrowings	494	673	440	498	663	34.21	33.13
c. Subordinated Bonds & Others	325	145	271	261	253	-22.15	-3.07
Net Interest Income	2,863	3,469	2,533	2,908	2,501	-12.64	-14.00

Non-Interest Income – Global (Quarter ended)

(₹. in Crores)

Particulars	Quarter ended					Variation (%) over	
	Dec 16	Mar.17	June 17	Sep 17	Dec 17	Dec 16	Sep 17
Commission, Exchange & Brokerage	320	344	316	306	334	4.38	9.15
Profit from Sale of Investments	1,001	846	648	743	81	-91.91	-89.10
Profit from Exchange Transactions	271	122	359	312	275	1.48	-11.86
Recovery In W/o accounts	39	144	68	85	84	115.38	-1.18
Other Non Interest Income	138	298	220	261	267	93.48	2.30
Total Non-Interest Income	1,769	1,754	1,611	1,707	1,041	-41.15	-39.02

Profitability -Global (Quarter ended)

Particulars	Quarter ended					Variation (%) over	
	Dec 16	Mar.17	June 17	Sep. 17	Dec 17	Dec 16	Sep 17
1. Total Income	11,594	12,336	11,107	11,601	10376	-10.51	-10.56
a. Interest Income	9,825	10,582	9,496	9,894	9335	-4.99	-5.65
b. Non Interest Income	1,769	1,754	1,611	1,707	1041	-41.15	-39.02
2. Total Expenditure	9,135	9,208	8,727	9,368	9022	-1.24	-3.69
a. Interest expended	6,962	7,113	6,963	6,986	6834	-1.84	-2.18
b. Operating Expenses	2,173	2,095	1,764	2,382	2188	0.69	-8.14
3. Net Interest Income (NII)	2,863	3,469	2,533	2,908	2501	-12.64	-14.00
4. Operating Profit	2,459	3,128	2,380	2,233	1354	-44.94	-39.36
5. Net Profit / Loss	102	-1,046	88	179	-2341		

Provisions -Global (Quarter ended)

Particulars	Quarter ended				
	Dec 16	Mar.17	June 17	Sep. 17	Dec 17
Operating Profit	2,459	3,127	2,380	2,233	1,354
Provisions for					
B&D	2,546	4,484	2,156	1,867	4,373
Standard Assets	-196	23	70	55	-327
NPV / Others	-76	-36	-111	-50	-53
Depreciation on Investment	29	265	131	81	906
Total Provisions before Tax	2,303	4,736	2,246	1,953	4,899
Taxation	54	-563	46	101	-1,204
Net Profit /Loss	102	-1,046	88	179	-2,341

Key Financial Ratios - Global (Q-o-Q)

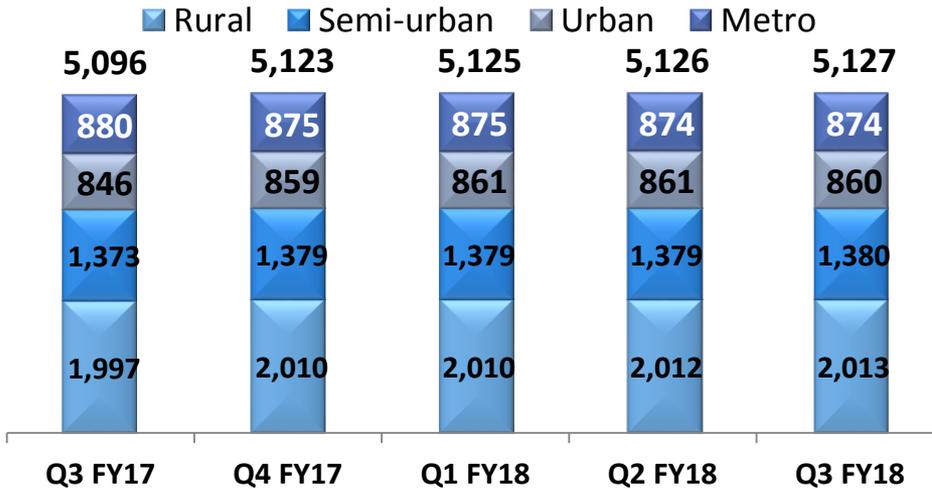
Particulars	Dec 16	Mar. 17	June 17	Sep. 17	Dec 17
	Global	Global	Global	Global	Global
Cost of Deposits	4.81	4.77	4.74	4.55	4.47
Yield on Advances	7.93	7.92	7.40	7.47	7.01
Yield on Investments	7.55	7.35	7.31	7.27	7.20
NIM	2.21	2.39	1.99	2.15	1.88
Cost to Income Ratio	46.92	40.12	42.58	51.61	61.77
Provision Coverage Ratio	58.71	61.47	63.48	65.23	56.96
Credit Cost (Prov for B & D / Average Net Advances)	2.82	4.94	2.36	2.05	4.89

Capital Adequacy – Basel-III

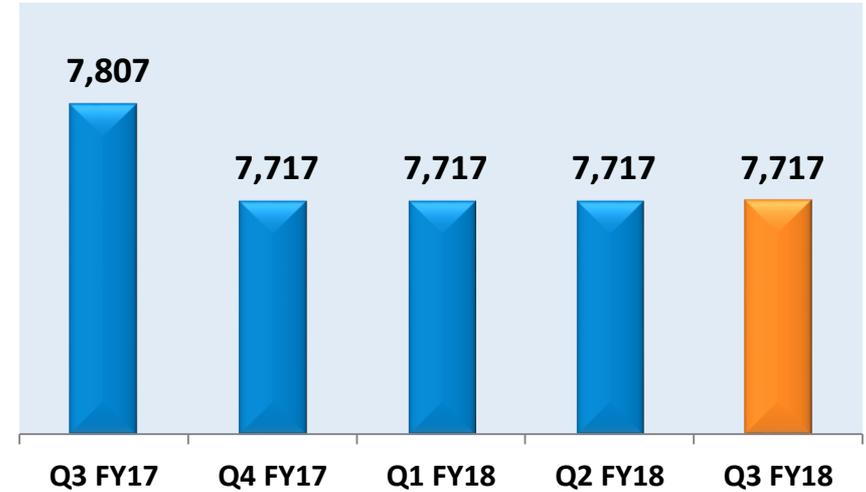
Particulars	Dec 16	Mar 17	Benchmark of CRAR (%) for Dec 17	Dec 17
Capital Adequacy - Basel III				
CET1 Capital	26,453	24,858		*24,047
AT1 Capital	4,771	6,008		6,008
Tier I Capital	31,224	30,866		30,055
Tier II Capital	10,406	11,216		10,987
Total Capital	41,629	42,082		41,041
Total Assets	630,675	626,309		614,045
Risk Weighted Assets	343,657	346,611		340,467
CRAR – CET1 (%)	7.70	7.17	6.75	7.06
CRAR – AT1 (%)	1.38	1.73	1.50	1.76
CRAR – Tier I (%)	9.08	8.90	8.25	8.82
CRAR - Tier II (%)	3.03	3.24	2.00	3.23
Capital Adequacy Basel III (%)	12.11	12.14	10.25	12.05

* includes Rs 2,257 crore infusion by the Government of India during Q3.

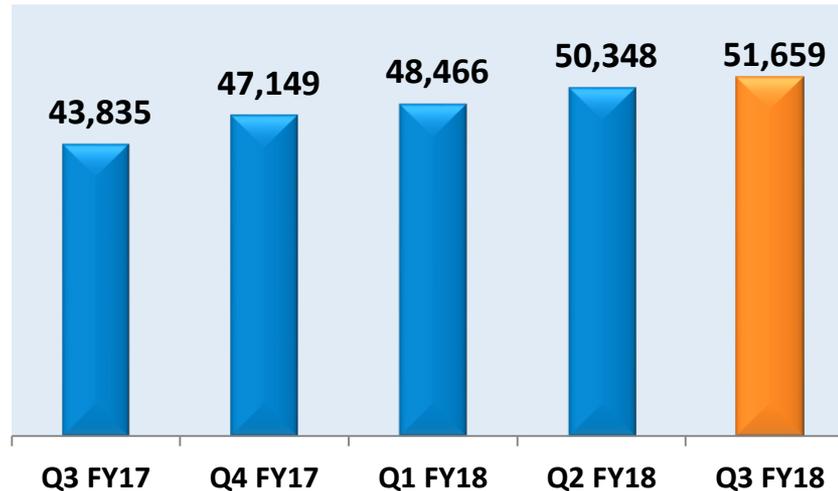
Branch Expansion



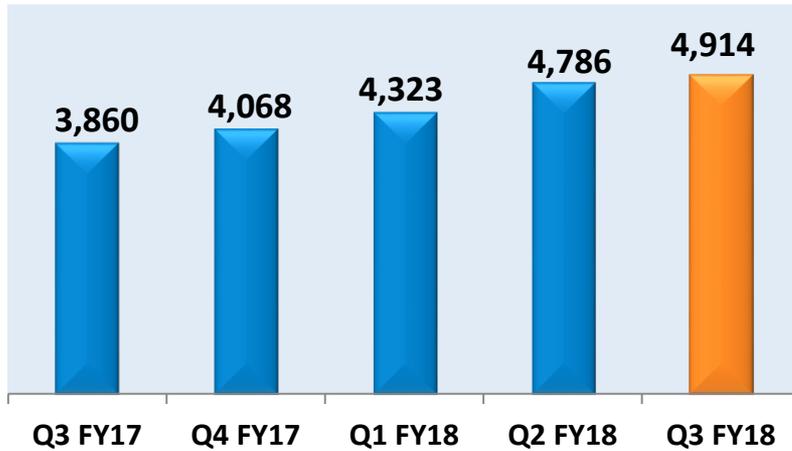
ATM Roll-Out



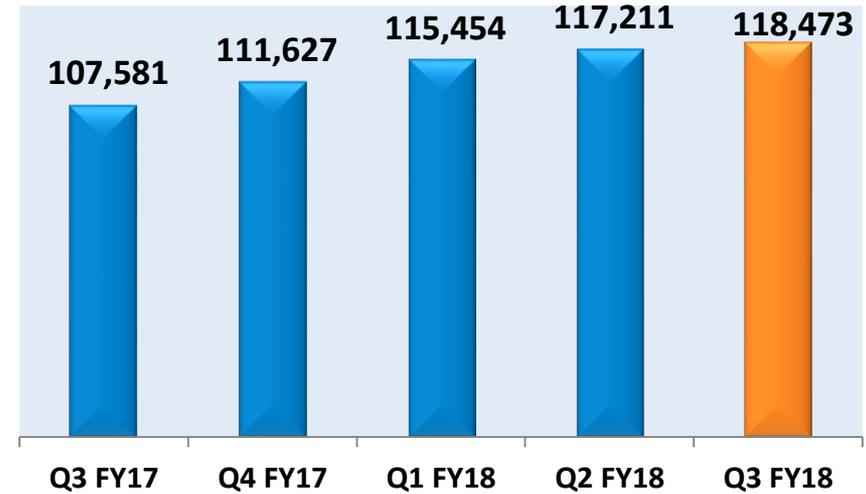
Debit Card ('000)



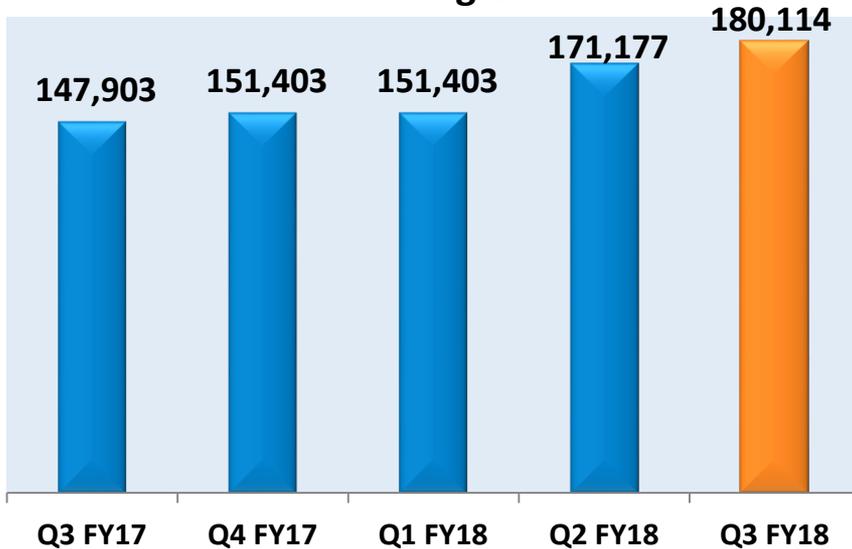
Internet Banking Users - Retail ('000)



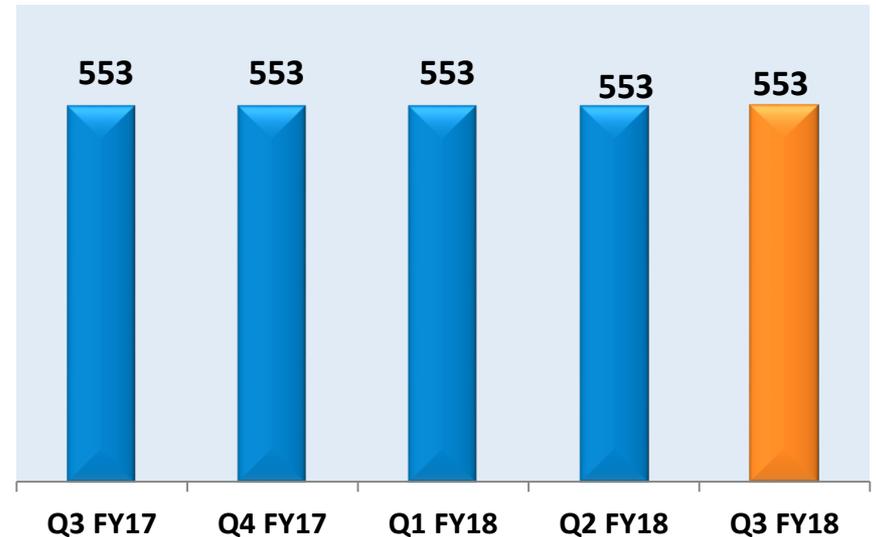
Internet Banking Users - Corporate



Mobile Banking Users



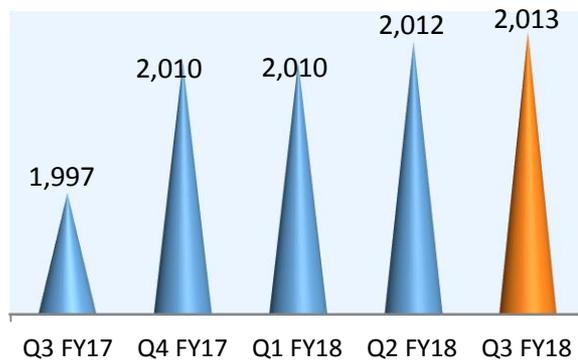
e-Galleries



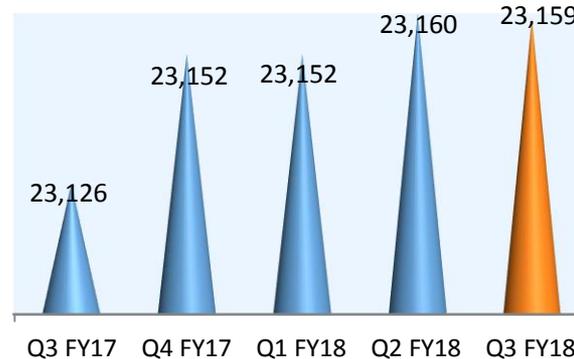
Performance Under Financial Inclusion

	As on 31.12.2016		As on 31.03.2017		As on 30.09.2017		As on 31.12.2017	
Particulars	No. of Accts	Amt. (Rs. Cr.)						
PMJDY (Lacs)	159.84	3802.37	167.47	3,436.46	183.49	3685.45	188.70	3999.18
Zero Balance Accts (Lacs)	33.98	-	36.42	-	36.68	-	36.22	-
PMSBY (Lacs)	35.04	-	35.27	-	36.22	-	35.94	-
PMJBY (Lacs)	13.01	-	13.11	-	13.96	-	13.50	-
APY (Lacs)	1.60	-	1.82	-	2.85	-	3.78	-
PMMY Shishu (Actual)	347,242	855	380,797	1,869	409,650	1,983	423,331	2,039
PMMY Kishor	131,340	2,531	181,689	2,829	239,920	4,019	273,310	4,715
PMMY Tarun	25,359	1,781	38,703	2,949	55,024	4,137	61,798	4,658
PMMY Total	503,941	5,166	601,189	7,647	704,594	10,139	758,439	11,413

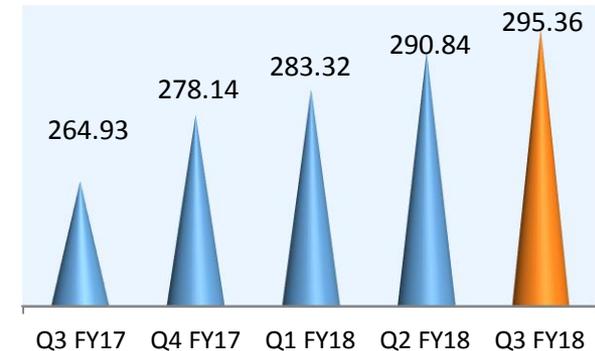
Rural Branches



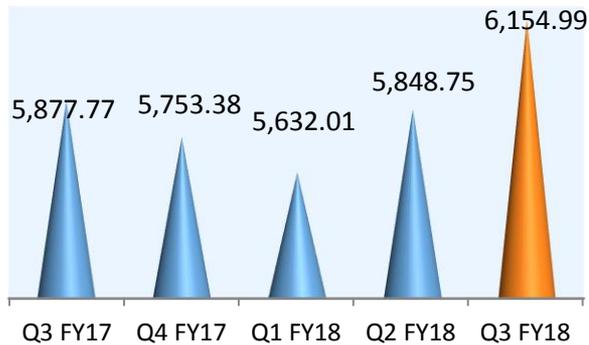
Unbanked Villages Covered



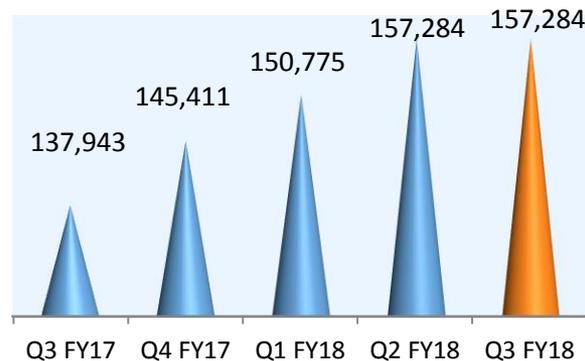
Total BSBD (NO Fril) Account (No in Lacs)



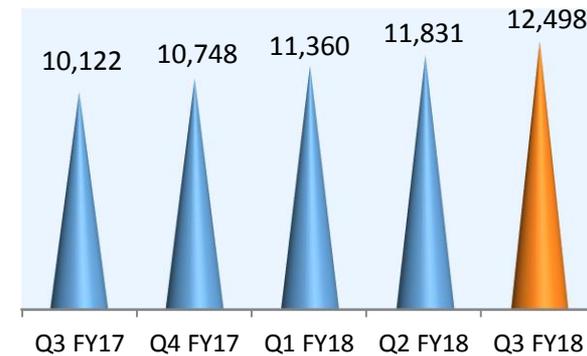
Total Deposit mobilised in BSBD (NO-Fril) Account (Amt. in Crores)



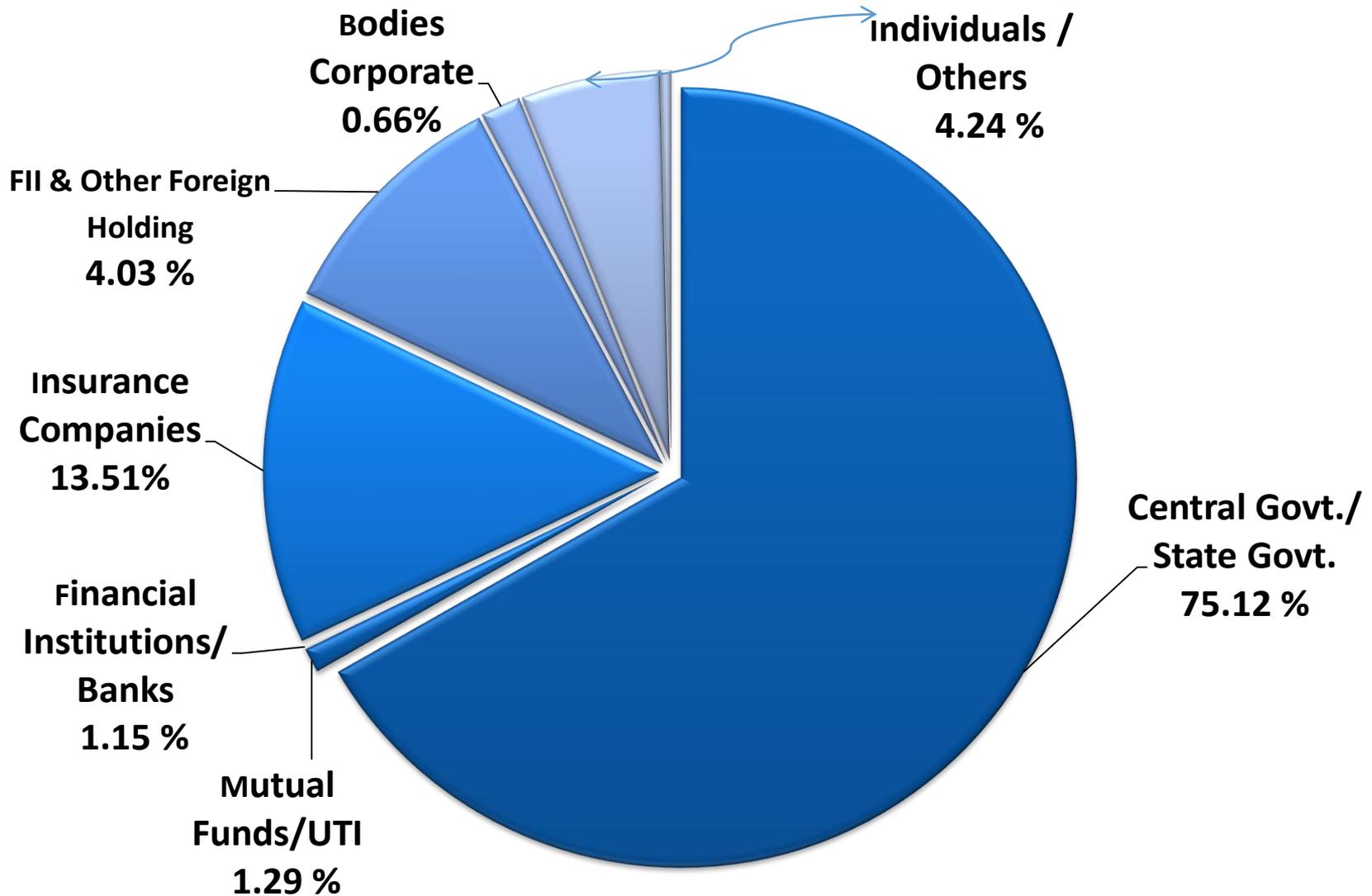
RSETIs - No of Candidates Trained



FLCs-No of Outdoor activities undertaken



Shareholding Pattern- 31.12.2017



- Concept of **Area Managers** and **Star Prime** implemented for re-activating branches.
- **Ghar Ghar Dastak (GGD)** being organized every month for speeding up CASA, NPA Recovery and Credit disbursement.
- One of the premier Banks in implementing concept of **Digital Village**. Till now 325 villages converted into digital villages.
- Activation of 561 Growth Centers through Business Correspondents (BCs) called -“**Star Points**” for expanding our outreach.
- **ATM Rationalization**: Notice has been served to service providers for 200 (approx.) ATM’s to close.
- **Branch Rationalization**: Rationalisation of Domestic and Foreign Branches envisaged and 9 Foreign Branches /subsidiaries/representative offices identified for closure.

- Refurbishing select branches as “**Star Digi**” branches with high end digitalized services for tech savvy customers.
- Contactless cards, Green PIN, Dynamic Currency Conversion at POS terminal.
- IT initiative “**Star Mahashakti**” being implemented for taking the Bank’s technological capability to next level
- A non-discriminatory OTS Scheme called “**Mission Samaadhan**” formulated for quick resolution of NPAs
- Marketing through Social Media like **Facebook, Twitter** etc.
- Redesigned our Corporate Website and our website is now mobile responsive.
- Launch of Smart City Card in Chandigarh by the Hon’ble Governor.
- The RAM Advances (Retail, Agriculture & MSME) increased from Rs. 47.53% to 51.68% in December 2017 as a result of initiatives taken to increase retail advances and reduce corporate advances. 37

-  Bank of India ranked as the **2nd Most Trusted Bank** in the PSU Bank category by Economic Times.
-  Bank of India has been conferred **“Market Achievers’ Award” in Currency Derivatives Segment** amongst Public Sector Banks by NSE.
-  Bank of India awarded as **“Best Performer in Currency Derivative Segment”** amongst all Banks’ Category by BSE.
-  IDRBT Banking Technology Excellence Award, Best Bank for Managing IT Ecosystem, large Bank category
-  IDRBT Banking Technology Excellence Award, Best Bank for Electronic Payments, large bank category
-  Bank’s In-House Journal ‘Taarangan’ conferred with Prestigious ‘ABCI Magazine of the Year Award 2017’ at Mumbai.

THANK YOU!